

Skyline indiarecruit.com Pvt. Ltd.



Deccan Court, SV Road, Bandra West, Mumbai 400 050, India

www.indiarecruit.com

indiarecruit - profile

- **indiarecruit is a niche search firm / executive recruitment firm, government approved & holding a valid recruitment agent's license.**
- **Current focus areas include the entire gamut of recruitment in the financial services industry, information technology, engineering, manufacturing and service sector, telecom and various middle & senior management positions across large Indian corporate houses and international MNC giants.**
- **indiarecruit also caters to overseas requirements and has placed candidates at 24 locations.**
- **indiarecruit has successfully sourced a number of start-up management teams for various international clients and has assisted in setting up new offices in India.**
- **indiarecruit has self- owned offices located in Bandra (West) Mumbai, fully computerized and networked environment with 10 seasoned headhunters.**
- **indiarecruit does not charge candidates any fees, is a professional managed firm, proactive in its approach and highly ethical in its dealings.**

Management Profile

Ravi Chhabria (39 years)

- **MBA & Bachelor of Commerce.**
- **17 years total work experience.**
- **Total of 8 years of banking experience with HDFC Bank (India's leading private sector bank) and KBC Group (a Belgian bank) in India and Antwerp.**
- **Ability to network, source, negotiate and liaison across products & management levels.**
- **Adequate experience in dealing with MNC clients from diverse industries across the globe.**
- **Heading indiarecruit since year 2002, looking after entire management function which includes business development, accounting & finance, media, technology up gradation, expansion, human resources & statutory approvals.**

India Liaison Office

Business Representative India

- **Given indiarecruit's experience over the years in assisting international companies sourcing start-up management teams for their India office & international locations, indiarecruit is looking at assisting overseas firms exploring India as an additional business destination.**
- **A foreign company planning to set up business operations in India has the broad options of forming a joint venture, wholly owned subsidiary, partnership with an Indian company or setting up a Liaison Office / Representative Office in India.**
- **Liaison office acts as a channel of communication between the principal place of business or head office and entities in India. Liaison office can not undertake any commercial activity directly or indirectly and can not, therefore, earn any income in India. Its role is limited to collecting information about possible market opportunities and providing information about the company and its products to prospective Indian customers. It can promote export / import from / to India and also facilitate technical / financial collaboration between parent company and companies in India.**

Scope of services offered includes

India Representative	Business & Market Strategy
Periodic marketing visits to clients and prospective clients	Business Advisory
Follow-up on sales orders & payments	Market profiling
Represent your company at trade fairs	Purchase & Usage practices
Local India address	Business Scope assessment
Dedicated person to represent your company, trade association or product in India	Vendor evaluation
--	Customer Satisfaction Survey
--	New product launch prospects

Scope of services offered includes

Company Intelligence	Ancillary Services
Background Checks	Initial / start-up office (cabin) premises
Reference Checks	Registration of company name, email & trade mark registration
Payment Industry	Office hardware set up & software products
Formal and informal feedback from reputed Industry professionals regarding associations, business tie-ups, vendors and prospective partners / clients.	Banking channel development & payment gateways
-	Website Development & Marketing & gift articles procurement
--	Printing & Stationery, Advertising & Media
--	Real Estate & Government Approvals

Your corporate partner in India

- indiarecruit is a highly ethical company and do not take recommendation fees from any vendors or service providers. Our fees are payable by clients and are a pre-agreed % of the scope of activities that we are engaged for and value of the contracts entered into.
- Either through indiarecruit and / or through its promoter (Ravi Chhabria) in his personal capacity, we can be of assistance to an overseas company or an international bank or a financial institution or a trade body or governing council or a professional association wanting a reliable local representative in India.

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